

Federal Government Support

The federal government proudly supports Canadian communities and their needs through the Government of Canada Workplace Charitable Campaign (GCWCC). Developed exclusively for federal employees and retirees, the GCWCC builds stronger, healthier communities through charitable giving. The NDWCC/GCWCC supports United Ways, HealthPartners and all other Canadian Registered Charities.

A Proud Tradition

Each year, as mandated by the Treasury Board of Canada, United Way-Centraide, one of the most trusted names in the charitable sector, manages the annual campaign with the support of dedicated volunteers and donors from across the country.

The campaign tag line is: "It's what we do: Improve the lives of Canadians across the country"

Why Federal Employees and Retirees Value the Campaign

The GCWCC is a testament to how much federal employees and retirees care about their communities. The campaign provides them with the opportunity to express the core values that they share from coast to coast to coast and to make a difference in their communities and across the country by supporting organizations that are close to their hearts.

Key Features of the Campaign Are:

- 1. Giving is easy: The NDWCC offers donors the convenience and efficiency of consolidating their annual charitable giving through one transaction on a single form. Donors can choose to give through pay allotment/payroll deduction, spreading their gift out over the year. At the end of the year the amount appears directly on a donor's T4, alleviating the need to keep track of charitable receipts. Donors can also choose to give by cash, cheque or credit card.
- 2. Donor choice: Donors have the choice of supporting a wide range of social, health and community-related agencies and organizations, large and small, which offer essential services within the community.
- 3. Efficiency: Through a centralized, streamlined administrative process, NDWCC donations are processed more efficiently than most charitable organizations. This enables more of each donation to go where it is needed most.



The Role of the Ambassador

Of the many roles taken on by NDWCC volunteers, the role of ambassador is perhaps the most challenging, yet certainly the most critical to our success. Every fall across Canada, thousands of ambassadors bring the dedication, effort and enthusiasm needed to mount winning campaigns.

As the front line person, you will explain the role of the NDWCC with United Way, HealthPartners, and Canadian registered charities, describe community needs and the powerful impact of one's gift, and finally, ask colleagues for their support.

The goal is to increase the awareness of the NDWCC and to offer people the opportunity and the choice to invest in their own community.

As an ambassador, you will be challenged to convey your own commitment. You will need to:

- plan your canvass, schedule and reschedule one-on-one or group meetings,
- inform, explain, ask for a contribution on behalf of your shared community, and
- say thank you regardless of the outcome.

Of course, not everyone will immediately see the benefit of your efforts.

When confronted with objections or negative responses, you will need to be tactful. When asked about payroll deduction, you can explain and encourage. And at all times, you will be expected to promote the advantages of the NDWCC campaign, such as:

- Pay allotment/Payroll deductions make it easy to contribute;
- One gift can benefit several programs and charities as donor can give to as many charities as they wish; and
- Donors may specifically direct their gift to United Way and HealthPartners and/or any other registered Canadian charity allowing for maximum flexibility and the benefit of consolidating giving.

If there are questions you are not able to answer let the donor know you will get back to them, and then contact Anne Foster at United Way for assistance. anne@unitedwaycentral.com

Most of the time, you will be welcomed and thanked. At the end of your canvass, however, you can be certain that you will have positively impacted countless lives.



8 Steps to Canvass Success

As ambassadors for the NDWCC, your role is critical to the campaign's success. Follow these steps for best results:

- Your Unit Rep will provide a list of personnel that you will canvass (10-15 members per ambassador). This ensures no one is missed. Use a spreadsheet to track progress.
 Spreadsheet shows WHO was canvassed NOT what they gave.
- 2. **Confidentiality is imperative!** Keep all paperwork in secure location and do not discuss with others. It is no one else's business what a person does or does not give!
- 3. Plan your strategy Canvassing should always happen prior to special events. Establish who will be canvassed and when. "Peers canvassing peers" is the best approach. Aim to increase participation and the number of leader donors (gifts of \$500+).
- 4. Give your gift first Demonstrate your own dedication and set an example by donating first. This will give you more confidence when approaching colleagues.
- 5. Inform your colleagues of your role and intentions Introduce yourself to those assigned to you as a NDWCC ambassador. Express your intentions and request a face-to-face meeting (although this may seem formal, it confirms expectations and the importance of your canvass).
- 6. Ready, Set, Canvass Canvass all members assigned to you face-to-face. Share the benefits of the NDWCC and your own reasons for supporting your community. Explain the advantages of the Pay Allotment/Payroll Deduction program. Assist with the completion of gift forms (if required/requested), and if they seem undecided, leave the form and return later. Thank everyone for their time regardless of the outcome
- 7. Provide weekly report to your Unit's campaign representative
- 8. Follow up with members you did not canvass, those who requested time to think about it, and any unanswered questions.

1 reason people don't give is that they were not asked.



Things to Know About the Gift Form, Pay Allotment / Payroll Deduction and Tax Receipts

There are four main sections to gift forms:

- 1. Name, address and other related information as well as home address and email (Canada Revenue Agency requirement for credit card donations and electronic tax receipts).
- 2. Amount of donation and method of payment. Donors must indicate the total amount of donation and the method of payment of choice.
- a. Pay allotment for Military: Indicate the amount you wish to donate per pay. **NOTE the amount must be divisible by 12 (i.e.: \$525 / 12 pays = \$43.75 per pay). A CF-77 must be completed, signed, and dated to action pay allotment.
- a. Payroll deduction for civilians: Indicate the amount you wish to donate per the 26 pay periods. It does not need to be divisible by 26. The donor must sign and date the bottom portion of the gift form to action the request.
 - b. Cheque: Make cheques payable to United Way Central NB and attach to the gift form.
 - c. Cash: Put cash in an envelope and attach to the gift form.
- d. Credit Card: Visit www.unitedwaycentral.com/donate-now/ to make a secure donation (please include employer name and Unit in the comment section) or call (506) 459-7773 for assistance.
- e. Debit Mastercard/Visa Debit can also be used at www.unitedwaycentral.com/donate-now/ for one-time or monthly donations.
- 3. Donor Designation Donors can direct their donation to local or national United Way(s), any charities funded by local United Way, HealthPartners, any of the HealthPartners members, any Canadian registered charity, or all of the above.

Additional Information

For Military, a CF-77 must be completed for every donation made via pay allotment and accompany the gift form.



For civilians, a PAR must be completed for every donation made via payroll deduction. The PAR is found at the HRSS Self-Service Portal https://hrportal-portailrh.ecms-sgce.prod.global.gc.ca/en-US and is completed by the Base finance person.

Designation Options

The GCWCC gift forms offer designation options for giving as clearly and concisely as possible.

Box 1 and Box 2 – United Way

Donors may choose to designate a donation to their local United Way (Box 1) and includes various options for donating to the local United Way; OR

Another United Way (Box 2). The donor must ensure that the United Way code (refer to the codes on the Calendar or on the GCWCC website) is in both of the code sections for Box 2 (Main portion and Tear-Away portion). Please note that only one United Way code is allowed per code section (i.e. one for Box 1 and one for Box 2), so if the donor chooses to give to additional United Ways, they must complete additional gift forms.

Box 3 – HealthPartners

Donors may choose to designate a donation to HealthPartners. Donors can choose to designate a donation to the HealthPartners general fund, from which donations will be distributed to the member organizations; OR designate a donation to one or more specific HealthPartners member organizations indicted on the form.

BOX 4 - Other Canadian Registered Charities and United Way Funded Agencies

Donors may choose to designate a donation directly to any other Canadian registered charities of their choice.

Please indicate the exact name, full address and charity number of the charity. This is important as many charities have very similar names and multiple locations.

- The charity must be registered with Canada Revenue Agency and you must indicate the business number of the charity. Website to Search for number <u>Canada.ca/charities-list</u>
- To receive an income tax receipt, there is a minimum donation of \$20.00.

Be sure to verify that the amounts reported at the top of the gift forms are an accurate reflection of the designated amounts in Boxes 1, 2, 3 and 4. Please return all unused gift forms to your Unit rep.



Tax Receipts

The allocation of tax receipts depends on the type of contribution.

- Pay allotment/Payroll deductions appears on the donor's T4 slip.
- For cash and cheques United Way Central NB issues tax receipts provided the donor's full name and mailing address is included on the gift form
- Receipt for Credit card, Debit Mastercard and Visa Debit donations are issued by Canada Helps at the time of the online donation.

Special Events

If a Unit holds a special event(s) in support of the campaign (e.g. a barbeque) the money raised during that event can be captured on a gift form using the **UNIT NAME ONLY.** It is against law as outlined by the Canadian Revenue Agency for an individual to claim this money on a gift form. Please inform your Unit rep of all special events and which organization they are in support of as the finance person for the Base campaign tracks the special event information.

Support Documents

- Power of Payroll/Pay Allotment
- Options for Giving
- Ambassadors Report
- Calendars
- Information on United Way
- Information on HealthPartners

Contact Information

Anne Foster – anne@unitedwaycentral.com or 459 7773 x 201

United Way/Centraide Central N.B. Inc.

1-385 Wilsey Road, Fredericton NB E3B 5N6

GCWCC Website: www.canada.ca/en/campaign/charitable.html

THANK YOU for taking on the important role of Campaign Ambassador!

Remember, you are never alone, I am a phone call or email away!